














# INCOTERMS 2020

Gefährübergang  
Kostenträgung  
vom  
Verkäufer  
zum  
Käufer

|     |  |  |  |  |  |  |  |  |  |  |  |  |  |
|-----|---|---|---|---|---|---|---|---|---|---|---|---|---|
|     | Verkäufer   | Export Zoll-abfertigung   | Inland Spediteur  | See / Luft Bahn Terminal  | Kai   | Ladehafen Verladung an Bord   | Hauptstrecke  | Löschhafen  | Kai   | Import Zoll-abfertigung   | benannter Ort   | Terminal  | Käufer  |
| EXW | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| FCA | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| CPT | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| CIP | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| DPU | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| DAP | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| DDP | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| FCA | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| FCA | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| FAS | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| FOB | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| CFR | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |
| CIF | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  | ●●●●  |

